# **2014 Fixed Income Investor Update**

Toronto – April 23, 2014 Montreal – April 24, 2014 Winnipeg – April 28, 2014



**Toronto Hydro Corporation** 

### Disclaimer

Certain information included in this presentation or incorporated by reference herein constitutes "forward-looking information". Forward-looking information means disclosure regarding possible events, conditions or results that is based on assumptions about future economic conditions and courses of action or attributable to third parties. In some cases, forward-looking information can be identified by terminology such as "may", "will", "should", "expect", "anticipate", "believe", "estimate", "predict", "potential", "continue", "plan" and similar expressions or the negative of these terms or other comparable terminology. Although the Corporation believes that it has a reasonable basis for the forward-looking information included in this presentation or incorporated by reference herein, such information is subject to a number of risks, uncertainties and assumptions that may cause actual events, conditions or results to differ materially from those contemplated by the forward-looking information. Some of the factors that could cause such differences include legislative or regulatory developments, financial market conditions, general economic conditions and the ratings assigned to the Corporation or its debt securities by rating agencies. Except to the extent required by applicable securities laws and regulations, the Corporation does not undertake any obligation to update publicly or to revise any of the forward-looking information included in this presentation or incorporated by reference herein after the date thereof, whether as a result of new information, future events or circumstances or otherwise.



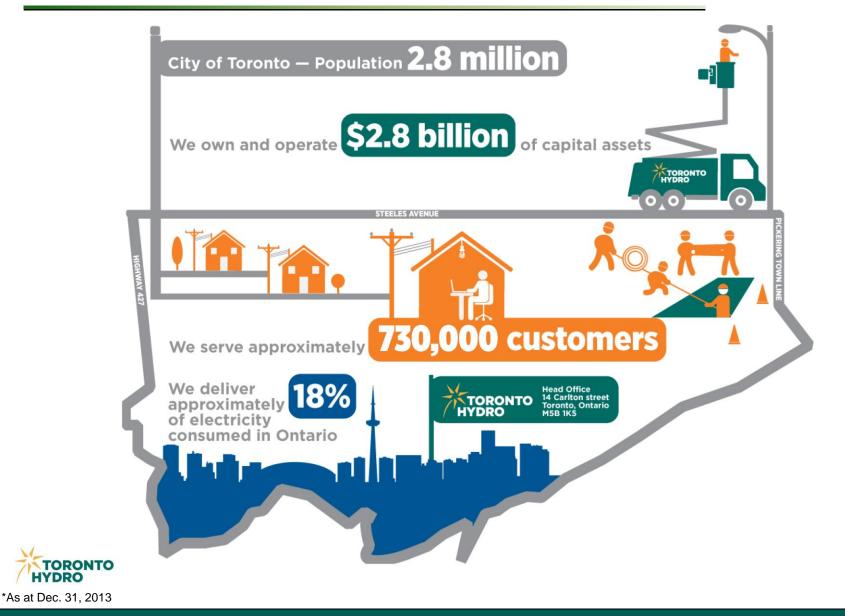
### Agenda

### About Toronto Hydro

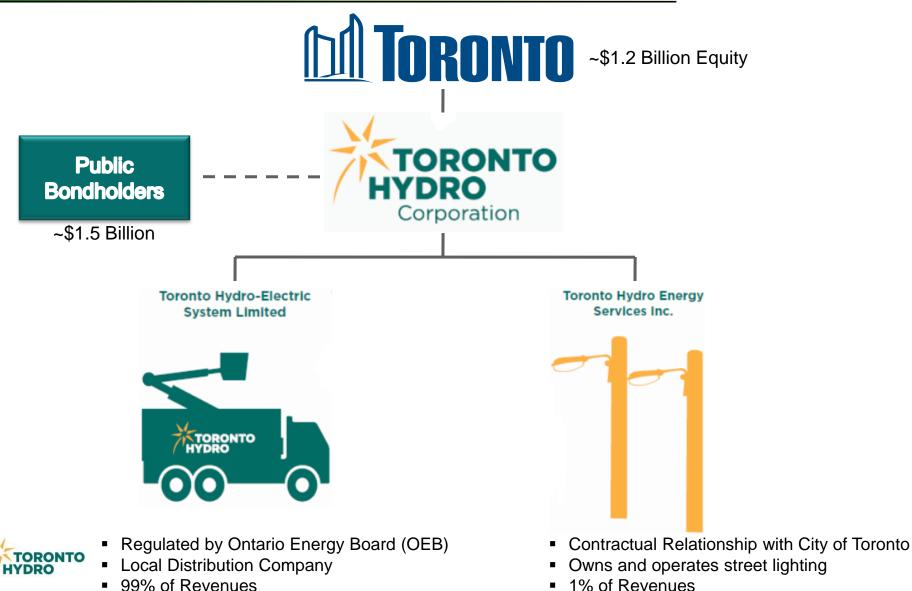
- Regulatory Overview
- Financial Highlights



### At a Glance



### **Corporate Structure**



99% of Revenues

### **Shareholder Direction**

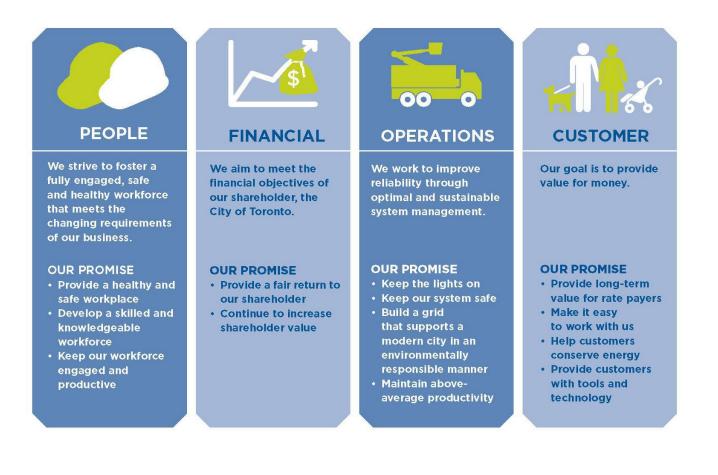
- Toronto Hydro is operated independently from the City and treated as an investment
  - Board composed of 11 directors appointed by City Council
- Shareholder Direction adopted by the City sets out the corporate governance principles with respect to Toronto Hydro
  - Pay dividends to the City each year equal to the greater of \$25.0 million or 50% of the Corporation's consolidated net income for the prior fiscal year
  - Employ most efficient cost structure and maximize return on equity
  - Obtain and maintain rating of A- or higher on senior debt securities





### **Our Focus**

**VISION:** Continuously maximize customer and stakeholders' satisfaction by being safe, reliable and environmentally responsible at optimal costs.





### Our promise

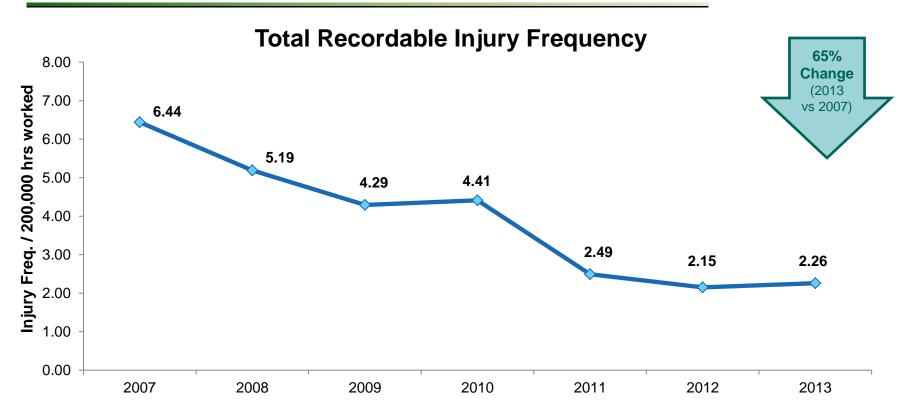
### ✓ Provide a healthy and safe workplace

✓ Develop a skilled and knowledgeable workforce

✓ Keep our workforce engaged and productive







Toronto Hydro is committed to a safe and injury free work environment for all employees, contractors, visitors and the public, as evidenced by the significant reduction of recordable injuries over the last seven years.



Toronto Hydro has 961 employees represented by the Canadian Union of Public Employees, Local One ("CUPE One")\*

On February 13, 2014, CUPE One ratified collective agreements governing inside and outside employees for a four-year period expiring January 31, 2018







### Our promise

✓ Keep the lights on
✓ Keep our system safe
✓ Build a grid that supports a modern city
✓ Maintain above average productivity

Focus on managing core business activities

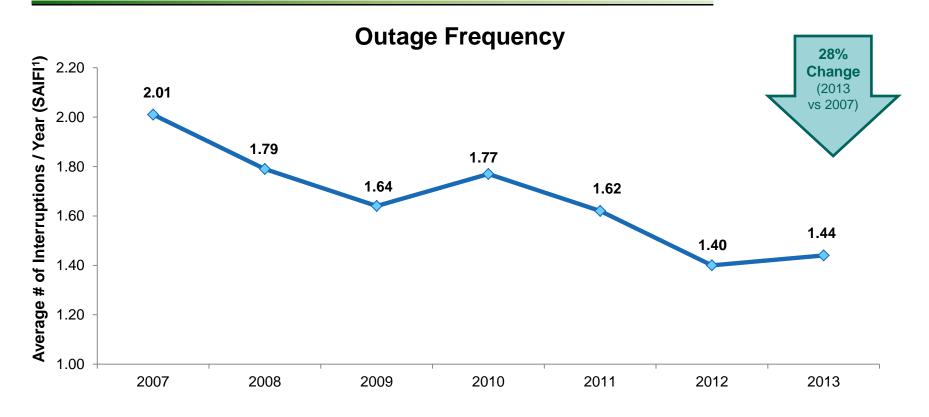
Design, engineer, construct & operate

TORONTO

Maximize capital budget with available regulatory mechanism Mitigate deteriorating reliability while maximizing reliability at allowable level of investment

Continue to enhance productivity and efficiency throughout our operations

### **Operations**



# Reduction in outage frequency is partly explained by grid modernization and infrastructure investments.



<sup>1</sup>System Average Interruption Frequency Index. Represents the quotient obtained by dividing the total number of customer interruptions longer than one minute by the number of customers served.

# UNDER CONSTRUCTION JNDER CONSTRUCTION

### TORONTO IS BECOMING SKYSCRAPER CITY

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157 112 **EXISTING** SKYSCRAPERS SKYSCRAPERS UNDER CONSTRUCTION **OR IN PLANNING** 

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Toronto Hydro Corporation

# **Copeland Transformer Station**

- One of Toronto Hydro's largest capital initiatives in response to the developing need for distribution solutions in the downtown core
- Estimated completion: Q2 2015
- Estimated cost for this project is \$195 million
- Will add a total of 144 MVA in new capacity to the distribution system, which is equivalent to approximately 70 condo towers





### **Our promise**

- $\checkmark$  To provide long-term value for rate payers
  - ✓ Make it easy to work with us
  - ✓ Help customers conserve energy
- ✓ Provide customers with tools and technology





CDM: Conservation and Demand Management

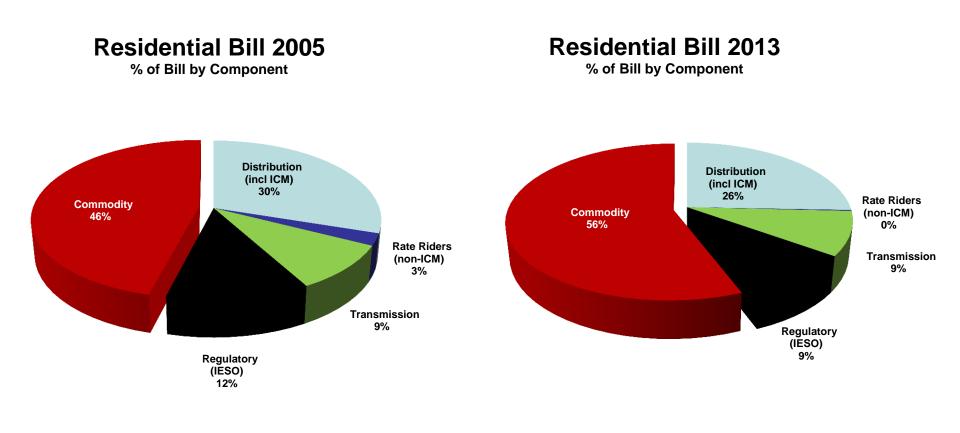
### **Customer Segmentation**

Туре	Number of Customers	%	Revenues (\$K)	%
Residential Service	648,380	88.9%	\$814,287	25.4%
General Service	81,137	11.1%	\$2,066,621	64.5%
Large Users	51	<0.01%	\$264,548	8.3%
Other	-	-	\$57,337	1.8%
Total	729,568	100%	\$3,202,793	100%

A diverse foundation of large, well-established customers provides Toronto Hydro with low concentration risk.



# **Residential Bill Components\***





\* Projections incorporate high-level assumptions on rate increases for different components excludes Tax & Ontario Clean Energy Benefit

# Agenda

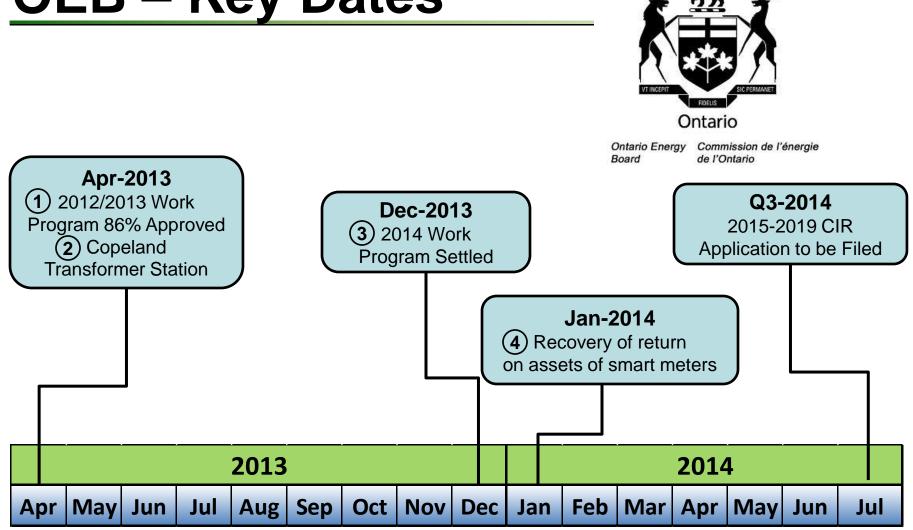
About Toronto Hydro

### Regulatory Overview

Financial Highlights

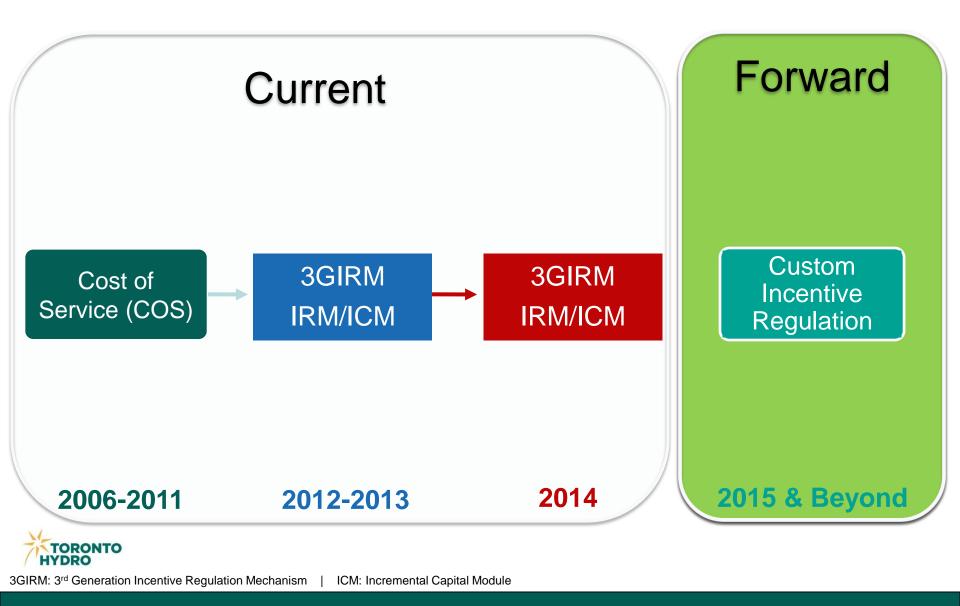


# **OEB – Key Dates**





### **Regulatory Framework**



### **CIR Framework**

Custom Incentive Regulation (CIR) is a hybrid between COS and IRM (minimum 5-year term)

Rate setting for term based on a distributor's forecasts, and OEB IR analysis (e.g. productivity and benchmarking)

### CIR is appropriate for:

- Distributors with large, broad, multi-year investment needs over a fiveyear period or more
- Distributors who require certainty of funding several years in advance



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### **Our promise**

# Provide a Fair Return To Our Shareholder Continue To Increase Shareholder Value





# **2013 Financial Summary**

\$ Millions	2012	2013	Variance Better/(Worse)
Net revenues	\$577.3	\$635.3	\$58.0 10.0%
Operating expenses	(\$245.2)	(\$272.0)	<b>(\$26.8)</b> (10.9%)
Net financing charges	(\$74.0)	(\$66.3)	<b>\$7.7</b> 10.4%
Income tax expense	(\$4.6)	(\$4.3)	<b>\$0.3</b> 6.5%
Net income	\$86.0*	\$121.2	\$35.2 40.9%

\*2012 Net income includes \$27.8M restructuring costs

Record net income from regulated operations in 2013.



# Liquidity

- Toronto Hydro benefits from a strong liquidity position
- > On September 6, 2013 Toronto Hydro amended its \$600M credit facility
  - Extended by an additional year, now maturing in October 2018
- > As at December 31, 2013 Toronto Hydro had nearly \$500M in liquidity

\$ Millions	20	013
	<u>Size</u>	<u>Available</u>
Revolving Credit Facility*	600	450
Working Capital Facility	20	1
Prudential Facility	75	25
Total Liquidity	695	476



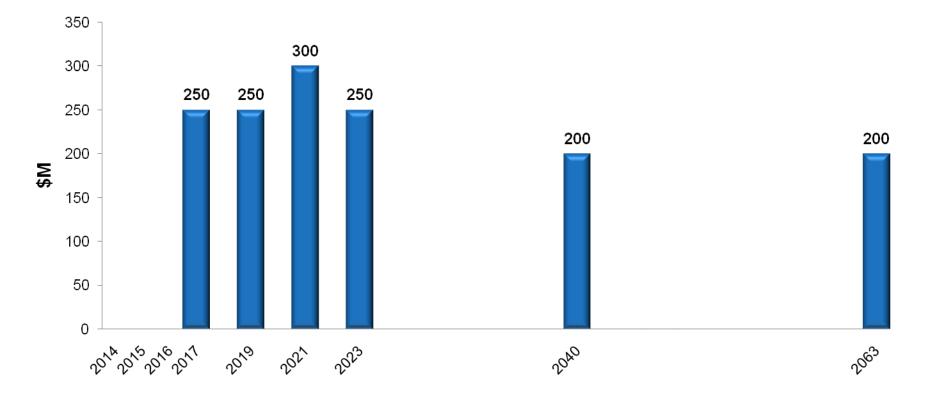
Current Commercial Paper drawings reduce credit facility availability

# **Commercial Paper**





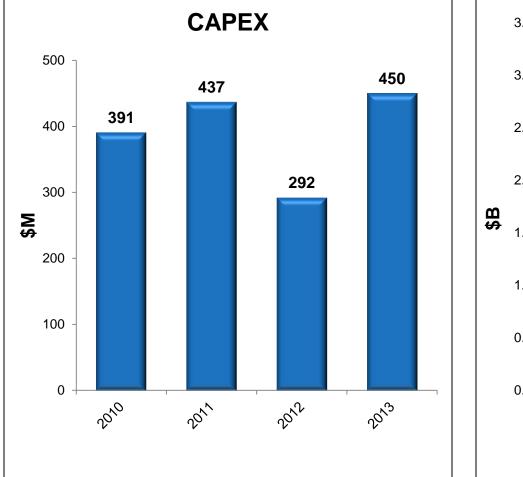
### **Debt Maturities**

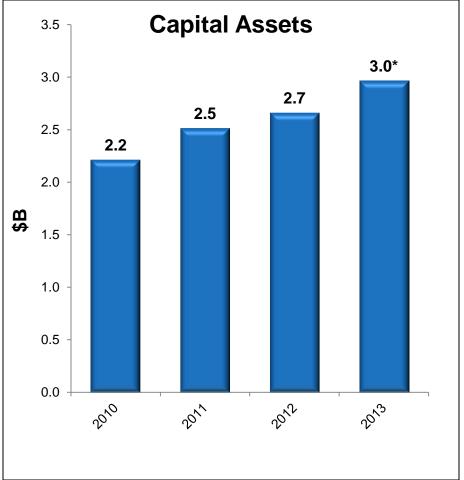


The Corporation's maturities are well staggered, with no debentures maturing before 2017.



# **Capital Expenditures / Capital Assets**

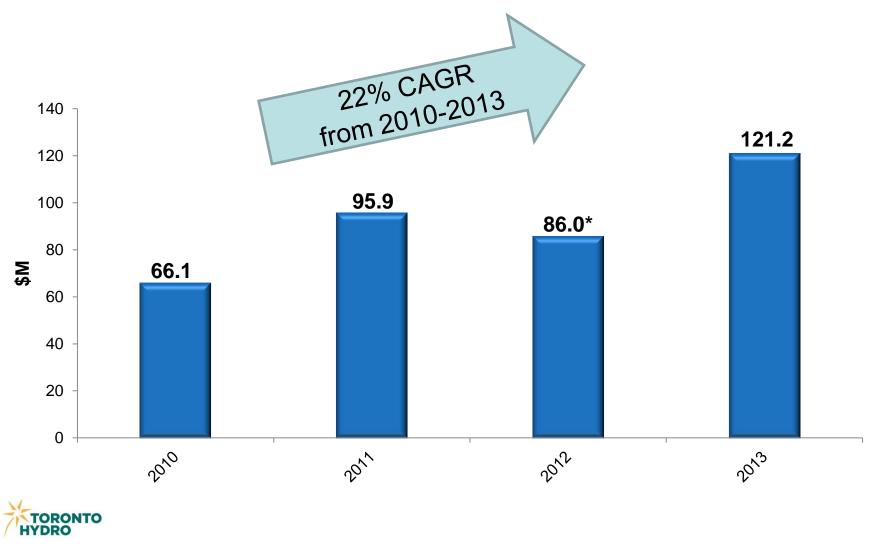






\* Note: 2013 includes ICM Capital (integrated as a portion of Regulatory Assets)

### **Net Income**



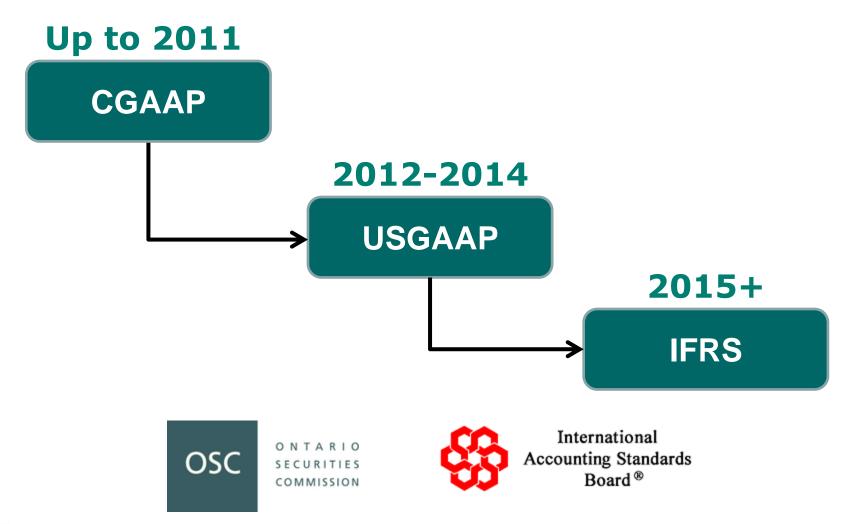
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### **Key Metrics**



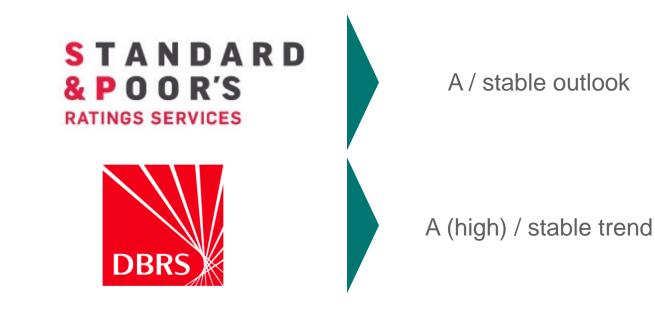


### **Accounting Standards**





# **Credit Ratings**



The Shareholder Direction provides that Toronto Hydro will obtain and maintain a rating of A- or higher on its senior debt securities.



### **Key Takeaways**

### **COMMITTED TO MAINTAIN STRONG CREDIT RATING**

### FINANCIAL INTEGRITY

### **OPERATIONALLY STRONG**

### LOW RISK PROFILE WITH FOCUS ON REGULATED UTILITY OPERATIONS



### **THANK YOU!**

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TORONTO

