



“Toronto Hydro’s clear communications convinced the condo boards.”

**David Blois,**  
Wilson Blanchard Management Inc.

## ***Electricity budget reduced by 50 per cent***

### **Luxury towers look for even greater savings**

As they were going to tender for suite metering in 2009, the boards of Broadway One and Broadway Two condominiums on Beecroft Road were also preparing their 2010 budgets. In anticipation of savings from suite metering, they reduced the line item for electricity by 50 per cent, which was then reflected in the fees for common areas.

David Blois of Wilson Blanchard Management Inc. feels this is appropriate for budgeting, but believes the results will show even greater savings.

### **Electricity use reduced by 15% in suites**

Working with Toronto Hydro-Electric System (Toronto Hydro), Blois calculates that electricity usage in the suites has already decreased by approximately 15 per cent.

Like many other condos, a large percentage of these suites are rented. In the past, when electricity was included in the fees for the common areas, many tenants had little incentive to manage their electricity use. Early indications are that tenants and owners alike are now more conscious of how they’re using electricity.

For more information visit  
[torontohydro.com/suitemeters](http://torontohydro.com/suitemeters)



# Broadway Condominiums

153 & 155 Beecroft Road

657 suites

Built in 2004

Suite Meter conversion: October 2009

## Billing transparency and high service levels appeal to boards

In choosing Toronto Hydro, the boards took into account the transparency and clarity in the billing process, the significant customer care department and the security of working directly with the regulated public utility. Blois mentions that the boards felt that the utility was more strictly governed and this was reassuring.

Blois adds, “We were also satisfied that should Toronto Hydro have any issue over billing with a customer, they would resolve it directly and it would not come back to the condominium corporation in any way.”

## Reduction in carbon footprint

“The board members and other suite owners have long expressed an interest in doing what they can within their buildings to be environmentally responsible. Wilson Blanchard had reduced the

carbon footprint in the common areas by switching garage lighting to high efficiency fluorescents and implementing variable speed drives for the common hallway ventilation systems at each building. Suite metering was a natural continuation of their conservation efforts.”

## Informative meetings and consulting in advance

Toronto Hydro hosted presentations to the boards which allowed everyone to ask questions and get answers. For those unable to attend, Toronto Hydro left literature.

## Smooth transition

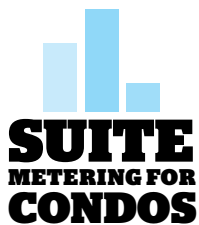
Blois was very impressed with Toronto Hydro’s implementation. “They had a site supervisor here at all times. The job was completed at each building in about three weeks with minimal disruption. Communication throughout was excellent.”

For more information visit  
[torontohydro.com/suitemeters](http://torontohydro.com/suitemeters)

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